

David Brown

123 Ben Franklin Drive • Philadelphia, PA 19111
(267) 123-4567 • name@student.lasalle.edu

EDUCATION

La Salle University, Philadelphia, PA

Bachelor of Arts

May 20XX

Major: **Economics**

- **GPA: 3.5/4.0 - Cum Laude**
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BUSINESS EXPERIENCE

Morningstar, Horsham, PA

Fixed Income Data Intern

May 20XX-May 20XX

- Co-authored an economic analysis of the U.S. metropolitan statistical areas
- Statistically analyzed the impacts of the GM bankruptcy on CMBS loans in Michigan
- Collected prospectus supplements and remittance reports for fixed income securities
- Created and organized a database of RMBS trustees and servicers
- Researched, analyzed and formatted macroeconomic data using Bloomberg Terminal
- Created a database of Class-A commercial real estate properties
- Prepared presentations for upper-level management

General Nutrition Center, Doylestown, PA

Sales Associate

January 20XX-May 20XX

- Promoted to assistant manager within the first 90 days of employment
- Implemented new sales strategies to obtain desired sales goals
- Supervised and trained an employee workforce of five
- Maintained and oversaw inventory program to minimize product shrinkage
- Analyzed weekly, monthly and quarterly sales reports
- Marketed the store and brand through various public events to expand local market share

MicroGuard Environmental Health, Doylestown, PA

Co-Founder & Partner

June 20XX-July 20XX

- Founded MicroGuard Environmental Health along with two partners
 - Secured initial seed capital from outside investor
 - Organized marketing materials for potential clientele
 - Performed market analyses to determine the viability of MicroGuard Environmental Health
 - Presented the sales pitch to local businesses and organizations
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ACTIVITIES & VOLUNTEER WORK

La Salle University Investment Club

September 20XX-May 20XX

Club Member

- Performed fundamental analyses on investment options
- Offered recommendations to the club on potential investments

Central Bucks Little Bucks

May 20XX-August 20XX

Football Coach

- Instructed players on the fundamental skills of the sport
- Trained players to work cohesively as a unit promoting friendly camaraderie