

**Bucks County Community College (Bucks) & La Salle University**  
**Transfer Guide for BUSINESS ADMINISTRATION (1009) (A.A.) at Bucks**  
**to ACCOUNTING, FINANCE, MARKETING, BUSINESS SYSTEMS & ANALYTICS, INTERNATIONAL BUSINESS,**  
**MANAGEMENT & LEADERSHIP, SPORT MGMT and BUSINESS ADMIN(B.S.B.A.) at La Salle University**

| BUCKS COURSE   | CRS.         | LA SALLE UNIVERSITY EQUIV. COURSE / AREA SATISFIED              | CRS.   |
|--|--------------|---|--------|
| CISC110 Introduction to Information Systems  | 3            | CSC 151 Intro to Computing Using Packages                       | 3      |
| COLL101 College Success Seminar  | 1            | Not transferable  | 0      |
| COMP110 English Composition I  | 3            | ENG 110 College Writing I: Persuasion                           | 3      |
| ECON111 Principles of Economics: Macro   | 3            | ECN 150 Introductory Macroeconomics                             | 3      |
| MATH115 Elementary Statistics  | 3            | BUS 202 Descriptive and Predictive Analytics                    | 3      |
| MGMT100 Introduction to Business   | 3            | BUS 100 Business Perspectives                                   | 3      |
|  |              |   |        |
| Recommend: COMP111 English Composition II ( <i>see notes on next page</i> )  | 3            | ENG 210 College Writing II: Research                            | 3      |
| ECON112 Principles of Economics: Micro   | 3            | ECN 201 Introductory Microeconomics                             | 3      |
| MATH118 Business Calculus or<br>MATH140 Calculus I   | 3-4          | Either course will fulfill MTH 114 Applied Business Calculus    | 3-4    |
| MKTG215 Principles of Marketing  | 3            | BUS 204 Principles of Marketing with Applications               | 3      |
| Elective   | 3            | <i>Seek advisement from La Salle's School of Business</i>       | 3      |
|  |              |   |        |
| ACCT105 Financial Accounting   | 4            | BUS 101 Introduction to Financial Accounting                    | (3) 4* |
| Recommend: MGMT180 Legal Environment of Business (MGMT130 transfers as elective cr)  | 3            | BUS 303 Legal and Ethical Environment of Business               | 3      |
| COMM110 Effective Speaking   | 3            | COM 150 Presentation Skills                                     | 3      |
| MGMT230 Principles of Management   | 3            | BUS 203 Organizational Behavior & Skill Devlpmt                 | 3      |
| Elective   | 3            | Credit given depends on course taken                            | 3      |
|  |              |   |        |
| ACCT106 Managerial Accounting  | 4            | BUS 102 Accounting for Financial and Managerial Decision-Making | (3) 4* |
| Arts/Humanities (Please note, not transferable: COMT103, CULN130, CULN132, MUSC124, VAFA107, VAFA161, VAFA181, VAFW100, VAPH151) | 3            | Credit given depends on course taken                            | 3      |
| Lab Science  | 4            | Science Credit  | 4      |
| Elective   | 3            | Credit given depends on course taken                            | 3      |
| <b>MINIMUM CREDITS NEEDED TO EARN A.A.</b>   | <b>61/62</b> |   |        |

**Please NOTE:** Students may complete the requirements for the bachelor's degree program within two years, although certain majors may require more than 20 courses, which could result in extended time at La Salle.

**Bucks-La Salle Dual Admission Students:** Please refer to the Dual Admission application for eligibility requirements. Students interested in applying to La Salle through the Dual Admission Agreement must complete the online dual admission application before completing 45 college-level credits. The Dual Admission Agreement includes a Core-to-Core component. Under the Dual Admission agreement, La Salle University's Core will essentially be fulfilled by the Core at Bucks County Community College. In order to meet the requirements of La Salle's Core, students must take two CORE "qualifiers" at La Salle, REL 100 Religion Matters and ENG 210 College Writing II: Research. REL 100 must be taken at La Salle because there is no equivalent course offered at Bucks. ENG 210 will be satisfied if COMP 111 is taken.

**Non-Dual Admission students** who transfer to La Salle University will be required to complete the entire La Salle Core, which includes courses in a number of disciplines. Coursework can be taken at La Salle or prior to transfer. Seek advisement for course options and visit the La Salle website, [www.lasalle.edu](http://www.lasalle.edu), to view the current course catalog.

\* When equivalent courses are worth different credit amounts, the course will be satisfied and the amount of credit earned will transfer.

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INTERNATIONAL BUSINESS, SPORT MGMT and BUSINESS ADMINISTRATION (B.S.B.A.) at La Salle University**

**Notes for Dual Admission Applicants:**

- 1) Dual Admission applications must be completed on La Salle University's website, [www.lasalle.edu](http://www.lasalle.edu), before 45 college credits are earned. Applications are free.
- 2) Additional courses beyond the associate degree can be taken at Bucks to meet program requirements at La Salle.
- 3) Bucks transcripts must be submitted at the time of admission review.
- 4) Final official transcripts must be sent as soon as the final semester is completed and associate's degree conferred.
- 5) Students must uphold a grade point average of 2.25 or higher to qualify for Dual Admission.
- 6) Dual Admission applicants for full-time day programs will be eligible for the Dual Admission Achievement Scholarship.

**Additional Notes for all applicants (Dual Admission and regular transfer):**

- 1) It is recommended that students choose COMP111 English Composition II rather than MGMT135 as it will not only meet the Bucks requirement but also satisfy a requirement at La Salle. If COMP111 is not taken, students must take ENG 210 at La Salle.
- 2) The maximum amount of transfer credits awarded cannot exceed 90.
- 3) At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle.
- 4) For the general **Electives**, please note that pre-college level courses do not meet this requirement. Please seek advisement on course selection and transferability.
- 5) For admission review, official transcripts must be sent from all previous colleges attended.
- 6) All full-time day applicants will be eligible for the merit-based Founder's Scholarship. The award amount will depend on grade point average and quality of curriculum.
- 7) The Phi Theta Kappa Scholarship is offered to full-time day transfer applicants who are members of PTK with a 3.5 cumulative GPA or above. Proof of membership is required to qualify for this scholarship.
- 8) Non-Dual Admission students should seek advisement on General Education Elective courses that will satisfy the La Salle Core.
- 9) Students are strongly advised to use this guide with the assistance of transfer services at Bucks. The information in this transfer guide is subject to change. Therefore, students are advised to check periodically with transfer services for up-to-date information and to contact the Assistant Dean at La Salle, listed below, for advisement on major requirements that can be taken at Bucks. Following this guide does not guarantee the transfer of credit or admission to La Salle University.

**Contact Information**

**La Salle University**

School of Business, Kristen Garry, [garry@lasalle.edu](mailto:garry@lasalle.edu) 215 951 1058  
Transfer Admission, [admiss@lasalle.edu](mailto:admiss@lasalle.edu) 215 951 1500

**Bucks County Community College**

Transfer Services, 215 968 8031

**Requirements for Completion of B.S.B.A., Business majors, at La Salle University**

**Business Administration:**

Number of major courses required for graduation: 27  
Total number of courses required for graduation: 40  
Number of major credits required for graduation: 83  
Total number of credits required for graduation: 120

**Finance or Business Systems & Analytics or Marketing:**

Number of major courses required for graduation: 26

Total number of courses required for graduation: 40

Number of major credits required for graduation: 80

Total number of credits required for graduation: 120

**Management & Leadership:**

Number of major courses required for graduation: 25 (plus a minor or second major)

Total number of courses required for graduation: 40

Number of major credits required for graduation: 77 (plus credits required to complete a minor or second major)

Total number of credits required for graduation: 120

**International Business:**

Number of major courses required for graduation: 24 (plus a minor in RMI\* or second major)

Total number of courses required for graduation: 40

Number of major credits required for graduation: 74 (plus credits required for RMI minor\* or second major)

Total number of credits required for graduation: 120

*\*Taking a minor in Risk Management and Insurance (RMI) requires completion of an additional major course*

**Accounting:**

Number of major courses required for graduation: 29

Total number of courses required for graduation: 42

Number of major credits required for graduation: 91

Total number of credits required for graduation: 128

Per the Dual Admission Agreement, the CORE is satisfied by the specified associate's degree earned, except for the following CORE Qualifier(s) that must be completed:

| Course(s) at La Salle    | Equivalent at Partner School | Notes                     |
|--------------------------|------------------------------|---------------------------|
| REL 100 Religion Matters | Not applicable               | Must be taken at La Salle |
|                          |                              |                           |

The following courses are major requirements for graduation from La Salle. At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle. Therefore, no more than 13 of the required major courses for Business Admin, Finance, BSA or Marketing will be satisfied by transfer coursework; no more than 12 for Management & Leadership or International Business and no more than 14 for Accounting.

| Required Major Courses at La Salle                            | Equivalent at Partner School      | Notes                |
|---|-----------------------------------|----------------------|
| <b>Required for all Business majors:</b>                      |                                   |                      |
| ENG 110 College Writing I: Persuasion                         | COMP110 English Composition I     | Required for A.A.    |
| ENG 210 College Writing II: Research                          | COMP111 English Composition II    | COMP Option          |
| MTH 114 Appl Business Calc (or MTH 120)                       | MATH 118 or MATH 140              | Required for A.A.    |
| CSC 155 Intro to Computer Appl for Business                   | Satisfied by CISC 110             | Required for A.A.    |
| BUS 150 Presentation and Collaboration Skills for Business    | Satisfied by COMM 110             | Required for A.A.    |
| ECN 150 Intro Macroeconomics                                  | ECON111 Princ of Economics: Macro | Required for A.A.    |
| ECN 201 Intro Microeconomics                                  | ECON112 Princ of Economics: Micro | Required for A.A.    |
| BUS 100 Business Perspectives                                 | MGMT100 Introduction to Business  | Required for A.A.    |
| BUS 101 Intro to Financial Accounting                         | ACCT105 Financial Accounting      | Required for A.A.    |
| BUS 102 Accounting for Financial & Managerial Decision-Making | ACCT106 Managerial Accounting     | Required for A.A.    |
| BUS 200 Bus Professionalism & Career Prep                     |                                   |                      |
| BUS 202 Descriptive & Predictive Analytics                    | MATH115 Elementary Statistics     | Required for A.A.    |
| BUS 203 Organizational Beh & Skill Dev                        | MGMT230 Princ of Management       | Required for A.A.    |
| BUS 204 Princ of Marketing w Appl                             | MKTG215 Principles of Marketing   | Required for A.A.    |
| BUS 205 Business Systems for Analytics                        |                                   |                      |
| BUS 206 Financial Markets & Institutions                      |                                   |                      |
| BUS 208 Fundamentals of Financial Mgmt                        |                                   |                      |
| BUS 303 Legal & Ethical Env of Business                       | MGMT180 Legal Env of Business     | MGMT Option Elective |
| BUS 304 Prescriptive Analytics                                |                                   |                      |

|  |  |  |
|--|--|--|
| BUS 400 Business Strategy  |  |  |
| International Business Course/Experience<br>(ECN 331, ECN 335; BUS 300; MKT 305; FIN 403; or MGT 356; or any Sch of Bus travel-study course)             |  |  |
|  |  |  |
| <b>Business Administration majors also take:</b>   |  |  |
| Writing Intensive School of Business Course<br>(ACC 304, FIN 304, MGT 309, MGT 311, MGT 255, MKT 305 or MKT 402)   |  |  |
| 5 Upper-level courses chosen from ACC, BSA, ENT, FIN, LAW, MKT, MGT, RMI, BUS 300 or BUS 370, with no more than two chosen from any of these disciplines |  |  |
|  |  |  |
| <b>Finance majors also take 5 of the following, depending on the chosen track:</b>   |  |  |
| FIN 301 Fundamentals of Risk & Insurance   |  |  |
| FIN 304 Financial Decision-Making  |  |  |
| FIN 306 The Financial Services Industry  |  |  |
| FIN 308 Financial Services Marketing   |  |  |
| FIN 313 Employee Benefit Planning  |  |  |
| FIN 314 Risk Management  |  |  |
| FIN 375 Financial Statement Analysis   |  |  |
| FIN 401 Investment Analysis  |  |  |
| FIN 403 International Finance  |  |  |
| FIN 420 Financial Mgmt of Insurance Firm   |  |  |
| FIN 470 Selected Topics in Finance   |  |  |
| FIN 483 Senior Seminar   |  |  |
|  |  |  |
| <b>Bus Systems &amp; Analytics majors also take:</b>   |  |  |
| BSA 302 Appl Regression Modeling & Vis   |  |  |
| BSA 410 Systems Analysis & database Design   |  |  |
| BSA 420 Data Warehousing & Data Mining   |  |  |
| BSA 480 BSA Capstone   |  |  |
| Choose one: BSA 305, 385, 400, 405 or 415  |  |  |
|  |  |  |
| <b>Marketing majors must also take:</b>  |  |  |
| MKT 301 Personal Selling   |  |  |
| MKT 401 Marketing Research   |  |  |
| MKT 402 Marketing Management   |  |  |
| Choose 2: MKT 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 370, 371, 372, 373 or 374  |  |  |
|  |  |  |
| <b>Management &amp; Leadership majors also take:</b>   |  |  |
| MGT 312 Managing Human Resources   |  |  |
| MGT 355 Leadership: Theories & Real-World Challenges   |  |  |
| 2 additional MGT courses other than internship or co-op  |  |  |
| Completion of a second major or minor  |  |  |
|  |  |  |
| <b>International Business majors also take:</b>  |  |  |
| Choose 4: BUS 300, BUS 371, ECN 331, FIN 403, MGT 309, MGT 356, MGT 305, or any  |  |  |

|  |  |  |
|--|--|--|
| School of Business-sponsored travel study course<br>OR<br>choose 3 of the list above plus 1 of the following: ECN 276, 330, 332, 335; POL 240, 341; EDC 218  |  |  |
| International Experience(s) met by Study Abroad, two travel study courses, an approved internship/coop in another country, one travel study course plus a domestic co-op or internship w significant international component, or other significant international experience approved by Program Director |  |  |
| Completion of minor in Risk Management and Insurance, or a second major  |  |  |
|  |  |  |
| <b>Accounting majors also take:</b>  |  |  |
| ACC 201 Intermediate Financial Accounting I  |  |  |
| ACC 202 Intermediate Financial Accounting II   |  |  |
| ACC 303 Cost Accounting  |  |  |
| ACC 304 Auditing, Assurance & Forensic Services  |  |  |
| ACC 307 Federal Income Taxation  |  |  |
| ACC 405 Adv Accounting I   |  |  |
| Any 2 additional 400-level ACC courses except for ACC 450, 460 and 465   |  |  |

### Free Electives

In addition to the requirements listed above, students must take enough courses to fulfill graduation credit requirements for their School and major.

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