

**Raritan Valley Community College (RVCC) & La Salle University**  
**Transfer Guide for General Business Option in Business Administration (A.S.) at RVCC**  
**to Business Administration, Accounting, Business Systems and Analytics, Finance, International Business,**  
**Marketing and Management and Leadership (B.S.B.A.) at La Salle University**

| <b>RVCC Courses</b>   | <b>cr.</b> | <b>La Salle University Courses Satisfied</b>                  | <b>cr.</b> |
|---|------------|---|------------|
| ENGL 111 English Composition I                              | 3          | ENG 110 College Writing I: Persuasion                         | 3          |
| BUSI 111 Introduction to Business                           | 3          | BUS 100 Business Perspectives                                 | 3          |
| ACCT 101 Financial Accounting                               | 4          | BUS 101 Intro to Financial Accounting                         | (3) 4*     |
| COMP 102 Computer Literacy                                  | 3          | CSC 151 Intro to Computing Using Packages                     | 3          |
|   |            |   |            |
| ENGL 112 English Composition II                             | 3          | Elective Credit   | 3          |
| ACCT 104 Managerial Accounting                              | 4          | BUS 102 Accounting for Financial & Managerial Decision-Making | (3) 4*     |
| MRKT 101 Principles of Marketing                            | 3          | BUS 204 Principles of Marketing w Appl                        | 3          |
| MATH 110 Statistics I                                       | 3          | SOC 301 Principles of Statistics                              | 3          |
| COMM 101 Speech   | 3          | COM 150 Presentation Skills                                   | 3          |
|   |            |   |            |
| BUSI 112 Principles of Management                           | 3          | BUS 203 Organizational Behavior & Skill Dev                   | 3          |
| ECON 101 Macroeconomics                                     | 3          | ECN 150 Intro Macroeconomics                                  | 3          |
| BUSI 131 Business Law I                                     | 3          | BUS 303 Legal & Ethical Env of Business                       | 3          |
| Mathematics Course: Recommend MATH 150 Applied Calculus     | 4          | MTH 114 Applied Business Calculus                             | 4          |
| Business Elective: Recommend BUSI 192 Principles of Finance | 3          | BUS 208 Fundamentals of Financial Mgmt                        | 3          |
|   |            |   |            |
| ECON 102 Microeconomics                                     | 3          | ECN 201 Intro Microeconomics                                  | 3          |
| Humanities Course   | 3          | Credit given depends on course taken                          | 3          |
| Science (lab)   | 4          | Credit given depends on course taken                          | 3          |
| Free Elective: Recommend MATH 117 Statistics                | 3          | BUS 202 Descriptive and Predictive Analytics                  | 3          |
| Free Elective   | 3          | Credit given depends on course taken                          | 3          |
| Minimum credits to graduate                                 | 60         |   |            |

**Please NOTE:** Students may complete the requirements for the bachelor's degree program within two years, although certain majors may require more than 20 courses, which could result in extended time at La Salle.

**RVCC-La Salle Dual Admission Students:** Please refer to the Dual Admission application for eligibility requirements. Students interested in applying to La Salle through the Dual Admission program must sign the Dual Admission Application before completing 45 college-level credits. The Dual Admission Agreement includes a Core-to-Core component. Under the Dual Admission agreement, La Salle University's Core will essentially be fulfilled by the Core at The Raritan Valley Community College. In order to meet the requirements of La Salle's Core, students must take two CORE "qualifiers" at La Salle: REL 100 Religion Matters and ENG 210 College Writing II: Research. Students must take these at La Salle as there are no equivalents at RVCC. Please see additional notes regarding Dual Admission on the reverse side.

**Non-Dual Admission students** who transfer to La Salle University will be required to complete the entire La Salle Core, which includes courses in a number of disciplines. Coursework can be taken at La Salle or prior to transfer. Seek advisement for course options and visit the La Salle website, [www.lasalle.edu](http://www.lasalle.edu), to view the current course catalog.

*\*When equivalent courses are worth different credit amounts, the course will be satisfied and the amount of credit earned will transfer.*

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**Notes for Dual Admission Applicants:**

- 1) Dual Admission applications must be completed on La Salle University's website, [www.lasalle.edu](http://www.lasalle.edu), before 45 college credits are earned. It is free to apply online.
- 2) Additional courses beyond the associate's degree can be taken at RVCC to meet program requirements at La Salle.
- 3) For admission review, an official RVCC transcript (and transcripts from all prior institutions) must be sent one semester prior to graduating to the Office of Transfer Admission, La Salle University, 1900 W Olney Ave, Philadelphia, PA 19141.
- 4) A final official transcript must be sent by the student as soon as the final semester is completed and associate's degree conferred.
- 5) Students must uphold a grade point average of 2.5 or higher to qualify for Dual Admission.
- 6) All Dual Admission applicants for full-time day programs will be eligible for the Dual Admission Achievement Scholarship.

**Additional Notes for all applicants (Dual Admission and regular transfer):**

- 1) The maximum amount of transfer credits awarded cannot exceed 90.
- 2) At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle.
- 3) For admission review, official transcripts must be sent from all previous colleges attended.
- 4) All full-time day applicants will be eligible for the merit-based Founder's Scholarship. The award amount will depend on grade point average and quality of curriculum.
- 5) The Phi Theta Kappa Scholarship is offered to all qualified full-time day transfer applicants who are members of PTK with a 3.5 cumulative GPA or above. Proof of membership is required to qualify for this scholarship.
- 6) Non-Dual Admission students should seek advisement on General Education Elective courses that will satisfy the La Salle Core.
- 7) Students are strongly advised to use this guide with the assistance of transfer services at RVCC. The information in this transfer guide is subject to change. Therefore, students are advised to check periodically with transfer services for up-to-date information and to contact the Assistant Dean at La Salle, listed below, for advisement on major requirements that can be taken at RVCC. Following this guide does not guarantee the transfer of credit or admission to La Salle University.

**Contact Information**

**La Salle University**

School of Business, Kristen Garry, 215 951 1058, [garry@lasalle.edu](mailto:garry@lasalle.edu)

Transfer Admission, 215 951 1500, [admiss@lasalle.edu](mailto:admiss@lasalle.edu)

**Raritan Valley Community College**

Advising & Counseling Services, 908 526 1200 x8336 [acs@raritanval.edu](mailto:acs@raritanval.edu)

### Requirements for Completion of B.S.B.A., Business majors, at La Salle University

**Business Administration:**

Number of major courses required for graduation: 27

Total number of courses required for graduation: 40

Number of major credits required for graduation: 83

Total number of credits required for graduation: 120

**Finance or Business Systems & Analytics or Marketing:**

Number of major courses required for graduation: 26

Total number of courses required for graduation: 40

Number of major credits required for graduation: 80

Total number of credits required for graduation: 120

**Management & Leadership:**

Number of major courses required for graduation: 25 (plus a minor or second major)

Total number of courses required for graduation: 40

Number of major credits required for graduation: 77 (plus credits required to complete a minor or second major)

Total number of credits required for graduation: 120

**International Business:**

Number of major courses required for graduation: 24 (plus a minor in RMI\* or second major)

Total number of courses required for graduation: 40

Number of major credits required for graduation: 74 (plus credits required for RMI minor\* or second major)

Total number of credits required for graduation: 120

*\*Taking a minor in Risk Management and Insurance (RMI) requires completion of an additional major course*

**Accounting:**

Number of major courses required for graduation: 29

Total number of courses required for graduation: 42

Number of major credits required for graduation: 91

Total number of credits required for graduation: 128

Per the Dual Admission Agreement, the CORE is satisfied by the specified associate's degree earned, except for the following CORE Qualifier(s) that must be completed:

| Course(s) at La Salle                | Equivalent at Partner School | Notes                     |
|--------------------------------------|------------------------------|---------------------------|
| REL 100 Religion Matters             | Not applicable               | Must be taken at La Salle |
| ENG 210 College Writing II: Research | Not applicable               | Must be taken at La Salle |

The following courses are major requirements for graduation from La Salle. At least half of the courses required by the major department (i.e., major requirements) must be completed at La Salle. Therefore, no more than 13 of the required major courses for Business Admin, Finance, BSA or Marketing will be satisfied by transfer coursework; no more than 12 for Management & Leadership or International Business and no more than 14 for Accounting.

| Required Major Courses at La Salle                         | Equivalent at Partner School       | Notes                |
|--|------------------------------------|----------------------|
| <b>Required for all Business majors:</b>                   |                                    |                      |
| ENG 110 College Writing I: Persuasion                      | ENGL 111 English Composition I     | Required for A.S.    |
| ENG 210 College Writing II: Research                       |                                    |                      |
| MTH 114 Appl Business Calc (or MTH 120)                    | MATH 150 Applied Calculus          | Mathematics Elective |
| CSC 155 Intro to Computer Appl for Business                | Satisfied by COMP 102 Computer Lit | Required for A.S.    |
| BUS 150 Presentation and Collaboration Skills for Business | Satisfied by COMM 101 Speech       | Required for A.S.    |
| ECN 150 Intro Macroeconomics                               | ECON 101 Macroeconomics            | Required for A.S.    |
| ECN 201 Intro Microeconomics                               | ECON 102 Microeconomics            | Required for A.S.    |
| BUS 100 Business Perspectives                              | BUSI 111 Introduction to Business  | Required for A.S.    |

|  |   |                         |
|--|---|-------------------------|
| BUS 101 Intro to Financial Accounting  | ACCT 101 Financial Accounting   | Required for A.S.       |
| BUS 102 Accounting for Financial & Managerial Decision-Making  | ACCT 104 Managerial Accounting  | Required for A.S.       |
| BUS 200 Bus Professionalism & Career Prep  |   |                         |
| BUS 202 Descriptive & Predictive Analytics   | MATH 117 Statistics   | Free Elec/Extra Course* |
| BUS 203 Organizational Beh & Skill Dev   | BUSI 112 Principles of Management   | Required for A.S.       |
| BUS 204 Princ of Marketing w Appl  | MRKT 101 Principles of Marketing  | Required for A.S.       |
| BUS 205 Business Systems for Analytics   |   |                         |
| BUS 206 Financial Markets & Institutions   |   |                         |
| BUS 208 Fundamentals of Financial Mgmt   | BUSI 192 Principles of Finance  | BUSI Elec/Extra Course* |
| BUS 303 Legal & Ethical Env of Business  | BUSI 131 Business Law I   | Required for A.S.       |
| BUS 304 Prescriptive Analytics   |   |                         |
| BUS 400 Business Strategy  |   |                         |
| International Business Course/Experience (ECN 331, ECN 335; BUS 300; MKT 305; FIN 403; or MGT 356; or any Sch of Bus travel-study course)                | BUSI 154 International Business will satisfy this requirement for Non-International Business majors; ECON 202=ECN 331 | BUSI Elec/Extra Course* |
|  |   |                         |
| <b>Business Administration majors also take:</b>   |   |                         |
| Writing Intensive School of Business Course (ACC 304, FIN 304, MGT 309, MGT 311, MGT 255, MKT 305 or MKT 402)  |   |                         |
| 5 Upper-level courses chosen from ACC, BSA, ENT, FIN, LAW, MKT, MGT, RMI, BUS 300 or BUS 370, with no more than two chosen from any of these disciplines |   |                         |
|  |   |                         |
| <b>Finance majors also take 5 of the following, depending on the chosen track:</b>   |   |                         |
| FIN 301 Fundamentals of Risk & Insurance   |   |                         |
| FIN 304 Financial Decision-Making  |   |                         |
| FIN 306 The Financial Services Industry  |   |                         |
| FIN 308 Financial Services Marketing   |   |                         |
| FIN 313 Employee Benefit Planning  |   |                         |
| FIN 314 Risk Management  |   |                         |
| FIN 375 Financial Statement Analysis   |   |                         |
| FIN 401 Investment Analysis  |   |                         |
| FIN 403 International Finance  |   |                         |
| FIN 420 Financial Mgmt of Insurance Firm   |   |                         |
| FIN 470 Selected Topics in Finance   |   |                         |
| FIN 483 Senior Seminar   |   |                         |
|  |   |                         |
| <b>Bus Systems &amp; Analytics majors also take:</b>   |   |                         |
| BSA 302 Appl Regression Modeling & Vis   |   |                         |
| BSA 410 Systems Analysis & database Design   |   |                         |
| BSA 420 Data Warehousing & Data Mining   |   |                         |
| BSA 480 BSA Capstone   |   |                         |
| Choose one: BSA 305, 385, 400, 405 or 415  |   |                         |
|  |   |                         |
| <b>Marketing majors must also take:</b>  |   |                         |
| MKT 301 Personal Selling   |   |                         |
| MKT 401 Marketing Research   |   |                         |
| MKT 402 Marketing Management   |   |                         |

|  |                                     |                         |
|--|-------------------------------------|-------------------------|
| Choose 2: MKT 302, 303, 304, 305, 306, 307, 308, 309, 310, 311, 370, 371, 372, 373 or 374  |                                     |                         |
|  |                                     |                         |
| <b>Management &amp; Leadership majors also take:</b>   |                                     |                         |
| MGT 312 Managing Human Resources   |                                     |                         |
| MGT 355 Leadership: Theories & Real-World Challenges   |                                     |                         |
| 2 additional MGT courses other than internship or co-op  |                                     |                         |
| Completion of a second major or minor  |                                     |                         |
|  |                                     |                         |
| <b>International Business majors also take:</b>  |                                     |                         |
| Choose 4: BUS 300, BUS 371, ECN 331, FIN 403, MGT 309, MGT 356, MGT 305, or any School of Business-sponsored travel study course<br>OR<br>choose 3 of the list above plus 1 of the following: ECN 276, 330, 332, 335; POL 240, 341; EDC 218  | ECON 202=ECN 331                    | Free Elec/Extra Course* |
| International Experience(s) met by Study Abroad, two travel study courses, an approved internship/coop in another country, one travel study course plus a domestic co-op or internship w significant international component, or other significant international experience approved by Program Director |                                     |                         |
| Completion of minor in Risk Management and Insurance, or a second major  |                                     |                         |
|  |                                     |                         |
| <b>Accounting majors also take:</b>  |                                     |                         |
| ACC 201 Intermediate Financial Accounting I  | ACCT 203 Intermediate Accounting I  | Free Elec/Extra Course* |
| ACC 202 Intermediate Financial Accounting II   | ACCT 204 Intermediate Accounting II | Free Elec/Extra Course* |
| ACC 303 Cost Accounting  |                                     |                         |
| ACC 304 Auditing, Assurance & Forensic Services  |                                     |                         |
| ACC 307 Federal Income Taxation  |                                     |                         |
| ACC 405 Adv Accounting I   |                                     |                         |
| Any 2 additional 400-level ACC courses except for ACC 450, 460 and 465   |                                     |                         |

\*Free Elective and extra courses can be taken at RVCC but only up to half of the major requirements can be satisfied by transfer coursework. Seek advisement.

### Free Electives

In addition to the requirements listed above, students must take enough courses to fulfill graduation credit requirements for their School and major.

The information in this transfer guide is subject to change. Therefore, students are advised to check periodically with transfer services for up-to-date information and to contact the Assistant Dean at La Salle for advisement on major requirements that can be taken at the two-year school. Following this guide does not guarantee the transfer of credit or admission to La Salle University.